

## Manager - Product Development - #5736

GOJO Industries, Inc. is a manufacturer and international marketer and distributor of hand hygiene and skin care products for away-from-home settings. Product brands sold include PURELL® PROVON® and GOJO®. GOJO has a history of leadership in improving well-being through hand hygiene and healthy skin, and has products and programs to kill germs on hands and solve skin care-related problems. GOJO markets are healthcare, foodservice, manufacturing, automotive, education, military and other “away-from-home” settings. Founded in 1946, GOJO is a privately held corporation, headquartered in Akron, Ohio, with offices in the United Kingdom, France, Brazil and Japan.

### Overview

- Full Time
- Work Hours 8:30 A.M. To 5:00 P.M.
- Direct Reports
- Up to 20% Travel Required
- Position Located At GOJO Plaza In Akron, OH

### Primary Responsibilities/Accountabilities

*Leads the development and commercialization of new products consistent with customer needs and business requirements. Drives implementation of effective project management tools and processes. Provides technical and project leadership and supervises personnel in Skin Care Science/Formulation assigned within R&D. Leads the implementation of key corporate strategies.*

- Plans and directs technical personnel in the planning and execution of department objectives and initiatives
- Identifies opportunities and delivers leverageable scientific and engineering results in complex areas
- Develops new proprietary systems and/or products with internal and external resources to meet enterprise objectives
- Manages the development, implementation and evaluation of complex designs and testing to ensure completion of projects as efficiently and effectively as possible
- Plans and manages technical solutions that result in successful products and systems
- Contributes to strategy development
- Allocates technical resources, establishes project budgets, and advocates for future resource needs
- Manages project timelines
- Leads cross functional teams in the development and commercialization of strategic products and/or systems initiatives for the enterprise
- Manages documentation in conformance with GOJO's established policies and objectives
- Prepares reports and recommendations based on research outcomes or experience
- Proactively improves current products and processes
- Develops strong collaborative relationships with other industries, companies, and technical thought leaders

### DUTIES MAY ALSO INCLUDE:

- Tracks Market Development funds for assigned accounts.
- Reviews and processes credit memos, RGAs (return goods authorization) and CEWs (customer exception worksheets).
- Helps prepare account reviews on a quarterly or annual basis.
- Assists with product launches.
- Assists with and/or plans trade shows.
- Retrieves data from customers' web sites.
- Creates and analyzes sales reports.
- Creates new product development processes
- Reviews and manages invention disclosures and intellectual property
- Manages projects, communicates status and outcomes and redirects efforts for optimal results

- Influences and collaborates with key functional workgroups
- Recognizes and responds to competitive threats and opportunities
- Analyzes existing patents and publications relating to development opportunities and determine impact
- Follows appropriate lab safety practices
- Follows and supports current Good Manufacturing Practices and current Good Laboratory Practices
- Supports patent applications and maintains confidentiality
- Monitors hazardous waste satellite accumulation areas to ensure compliance

**Skin Care Science and Technology:**

- Collaborates with internal and external scientists pertaining to technical publications and presentations
- Manages and effectively communicates Analytical Chemistry, Clinical Science, Skin Science, Microbiology and/or New Technology results or processes to non-technical departments within GOJO

**Product Development, Formulation or Process Research:**

- Manages and effectively communicates formulation and/or process research results or processes to non-technical departments within GOJO

**Education and Experience Required**

- At least eight (8) years' experience in a product development/formulation role
- Bachelor's Degree in appropriate technical discipline such as biology, chemistry, microbiology, etc.
- Advanced degree in Chemistry, Engineering (Chemical, Mechanical, Electrical, Packaging), Microbiology, Biology, Biochemistry, Sensory Science or other related field is highly preferred
- Has practical/professional experience managing people and projects to drive innovation and business results
- Demonstrated history of scientific/engineering accomplishment and technical leadership in creation of new products and/or optimization of R&D processes

To apply for this position, send your resume, referencing job number 5736 to: [fadleyc@gojo.com](mailto:fadleyc@gojo.com)