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Cosmetic Ingredient Sales Manager

Independent Chemical Corporation, a distributor of chemical ingredients for over 60 years seeks an experienced cosmetic formulator who is ready to jump into ingredient sales:

Job Description:

- Create working relationships with chemists & purchasing staff at both existing and new accounts to enable information sharing to find and develop new applications for our products.
- Identify profitable opportunities for ICC products to replace existing like products at accounts.
- Create quotations, communicate with buyers and successfully supply ICC products establishing a win-win situation and meeting sales and performance targets..
- Field based for Metro NY, including 5 Boros and LI.

Compensation:

- Salary, no-cap commission based on sales, car allowance, Simple IRA w/match.

Requirements:

- 3+ years cosmetic formulation in the USA
- Driver's license
- Legal to work in the USA
- Self starter, goal oriented, computer literate

Company Description

Independent Chemical (www.independentchemical.com) distributes a wide range of specialties and commodities to the cosmetic industry. We represent Vevy Europe, Shinetsu Silicones, Interpolyer, Dow and many more.

Contact: Send resume and salary requirements to Jonathan Spielman at:
Jonathan@independentchemical.com