

Title: Jr. Account Manager

Job Description

Kobo Products, Inc, a NJ cosmetics and personal-care raw material manufacturer is seeking a self-motivated and organized Jr. Account Manager that will work with new and existing customers in the Northeast region concentrating on New York and Connecticut.

****Travel requirement are on hold due to COVID-19, and all work will be remote until deemed safe to do otherwise****

Job Requirements:

- Bachelor's of Science, with degree in Chemical Engineering preferred
- 1-3 years' experience in the personal care products industry preferred
- Excellent communication skills (written and verbal)
- Strong multi-tasking skills
- Must be flexible to travel both domestically and internationally as needed
- Proficiency in Microsoft Office
- Must have valid driver's license

Job Responsibilities:

- Managing existing business and acquire new business within the Northeast, particularly New York and Connecticut
- Travel visiting customers to discuss and assist with formulas, customer projects, and company products
- Maintain solid business relationships with clients and participate in industry events such as trade shows
- Serve as the liaison between customers and various company departments
- Communicate regularly with customers and suppliers

Please send resume and salary requirements to stortorella@koboproductsinc.com.

www.koboproducts.com