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## **Regional Sales Manager Specialty Surfactants**

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### **Title — Regional Sales Manager**

### **Description**

Colonial Chemical, Inc, a specialty surfactant company located in Chattanooga Tennessee, is looking for a highly motivated salesperson to manage the Northeast region for sales.

This position will include direct selling to customers in the personal care, industrial and lubricant industries. Generation of new business with existing products as well as sales and marketing of Colonial's new, innovative green surfactants are the target goals.

Major responsibilities include developing customer relationships, technical promotion of the products, management of distribution in the area and developing new business. All accounts will be based in New Jersey, New York and New England area. Some overnight travel will be required.

### **Qualifications**

The ideal candidate should have a college degree or higher, preferably in chemistry, 3-5 years of sales, marketing, or technical service experience in related industries. Good communication and presentation skills are a must.

Colonial Chemical, Inc. is an equal opportunity employer. We offer competitive salary, bonus, car allowance, company paid medical insurance, and 401(k) with company participation.

Please send your resume with salary history and references to:

Colonial Chemical, Inc.

Tami Thomas

225 Colonial Drive

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