

Job Description

Position:
Sales Manager

Responsibilities:

1. Responsible for assigned areas / customers, including customer acquisition, order processing and sales support
2. Assist Sales Director to develop sales area strategy, annual plan and short-term sales tactics to:

Achieve sales budget

Protect current customer base

Acquire new clients in set territories

Establish and cultivate excellent key customer relationship

Manage the territory and observe market situation

Update the operational reports on a weekly, monthly and quarterly basis

Maintain regularly updated sales forecast

Continue growth in market share and dominance in each assigned territory

Attend industry exhibitions and conferences

Requirements

This position requires a bachelor's degree with biopharmaceutical, chemical or marketing educational background with at least 3-5 years of sales experience in Personal Care industry with existing customer network. Experience in Hyaluronic Acid or Hyaluronic Acid related business is a plus.

Territory

Based out of New Jersey office with frequent travel to assigned territories/accounts in the Southwest, Midwest and Southeast regions.

Other Skills and Qualifications

Strong communication, presentation and interpersonal skills. Resilient, motivated, team-player with good track record.

Contact:

Please submit resume and cover letter to HYPERLINK

"mailto:sadiqy@bloomagebioactive.com" sadiqy@bloomagebioactive.com